



## Cloud Services/Virtual Desktop

The Cloud is simply a term denoting that IT services can be accessed remotely from anywhere, ie “in the clouds” rather than from your typical PC sat on your desk.

To the end user the virtual desktop appears exactly the same as if you were working on your desktop PC, but you have accessed servers, apps, website, etc. by renting minutes of usage via the internet.

Capital and wage costs of owning and maintaining IT infrastructure from hard and software to an IT Support Department are removed.

- ✓ Work from anywhere in the world with an internet connection
- ✓ Intergrate IT for multiple offices and locations
- ✓ Reduce IT costs by up to 50%
- ✓ Reduce energy bills
- ✓ Full IT support for hard/software updates and daily maintenance
- ✓ Secure and reliable -secure data centre storage and online banking level encryption
- ✓ Disaster Management-all data continuously backed up ensuring continuity in event of disaster

Desktop hosting from £35 per month per user. New users added in 24 hours.  
Rapidly scaleable and cost efficient- pay only for usage ie no unused hardware capacity

# Cost Saving Example - 5 Users

| <b>Traditional Desktop</b>                    | <b>Cost<br/>£</b> | <b>Year 1<br/>£</b> | <b>Year 2<br/>£</b> | <b>Year 3<br/>£</b> | <b>Total<br/>£</b> |
|---|-------------------|---------------------|---------------------|---------------------|--------------------|
| <b>Capital Expenditure</b>                    |                   |                     |                     |                     |                    |
| MS Windows Small Business Servers             | 11,578            | 3,859               | 3,859               | 3,859               | 11,578             |
| Installation & setup of servers               | 4,000             | 1,333               | 1,333               | 1,333               | 4,000              |
| Replacing old PC's - cost per machine         | 666               | 666                 | 666                 | 666                 | 1,998              |
| <b>Ongoing Costs</b>                          |                   |                     |                     |                     |                    |
| Internet connection and line - cost per month | 190               | 2,280               | 2,280               | 2,280               | 6,840              |
| Support costs - per month                     | 140               | 1,680               | 1,680               | 1,680               | 5,040              |
| Electricity - Servers                         | 188               | 188                 | 188                 | 188                 | 563                |
| <b>Total cost per annum</b>                   |                   | <b>10,006</b>       | <b>10,006</b>       | <b>10,006</b>       | <b>30,019</b>      |
| <b>Total cost per user per annum</b>          |                   | <b>2,001</b>        | <b>2,001</b>        | <b>2,001</b>        | <b>6,004</b>       |

| <b>Hosted Desktop</b>                         | <b>Cost<br/>£</b> | <b>Year 1<br/>£</b> | <b>Year 2<br/>£</b> | <b>Year 3<br/>£</b> | <b>Total<br/>£</b> |
|---|-------------------|---------------------|---------------------|---------------------|--------------------|
| <b>Capital Expenditure</b>                    |                   |                     |                     |                     |                    |
| Replacing old PC's - cost per machine         | 250               | 250                 | 250                 | 250                 | 750                |
| Setup charge                                  | 200               | 200                 | -                   | -                   | 200                |
| <b>Ongoing Costs</b>                          |                   |                     |                     |                     |                    |
| Hosted desktop licence:                       |                   |                     |                     |                     |                    |
| 1-5 users @ £35 per month                     | 175               | 2,100               | 2,100               | 2,100               | 6,300              |
| 5 MS Office Standard 2010 @ £10 per month     | 50                | 600                 | 600                 | 600                 | 1,800              |
| 5 MS Exchange 2010 Mailbox @ £5 per month     | 25                | 300                 | 300                 | 300                 | 900                |
| Internet connection and line - cost per month | 190               | 2,280               | 2,280               | 2,280               | 6,840              |
| Support costs                                 | -                 | -                   | -                   | -                   | -                  |
| Electricity saving                            | (60)              | (60)                | (121)               | (181)               | (363)              |
| <b>Total cost per annum</b>                   |                   | <b>5,670</b>        | <b>5,409</b>        | <b>5,349</b>        | <b>16,427</b>      |
| <b>Total cost per user per annum</b>          |                   | <b>1,134</b>        | <b>1,082</b>        | <b>1,070</b>        | <b>3,285</b>       |

|   |              |              |              |               |
|---|--------------|--------------|--------------|---------------|
| <b>TOTAL COST SAVINGS PER ANNUM</b>     | <b>4,337</b> | <b>4,597</b> | <b>4,658</b> | <b>13,591</b> |
|   | <b>43%</b>   | <b>46%</b>   | <b>47%</b>   | <b>45%</b>    |
| <b>Total savings per user per annum</b> | <b>867</b>   | <b>919</b>   | <b>932</b>   | <b>2,718</b>  |

**For a no obligation remote hosting survey please contact:**

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